Our leadership in community involvement – through our charitable donations and the active volunteerism of our employees – showcases our dedication to being a socially responsible corporation in Canada and around the world.

In 2005, Scotiabank contributed more than $40 million to community causes globally. In Canada alone, we contributed $33 million in donations and sponsorships, making us one of the country’s largest philanthropic organizations and maintaining our status on the Canadian Centre for Philanthropy’s Imagine Caring Companies designation of organizations that donate at least one per cent of domestic pre-tax profits to support domestic charities and non-profit groups.

Key achievements in 2005

- Contributed more than $40 million to community causes worldwide.
- Scotiabank’s Canadian corporate giving represented more than one per cent of domestic pre-tax profits, qualifying us for Imagine Caring Companies status.
- Employees spent 200,000 hours volunteering and fundraising.
- More than 1,000 fundraising activities received over $3.7 million from the Team Scotia Community Program.
Opportunity to help our communities prosper

Corporate donations
The majority of community contributions centrally administered by our corporate donations and sponsorships group (approximately $25 million) was directed to focus areas in which we feel can have a significant, direct impact on local communities: education, health, social services, and arts and culture. In addition, roughly $8 million was spent by our branches and departments to support a wide range of community initiatives.

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<th>Corporately administered community giving in 2005</th>
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<td>Health</td>
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<td>34</td>
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How our contributions make a difference
Within our four focus areas of giving, we try to allocate our funds to projects and organizations that can have the strongest possible positive impact at the local community level. Here are a few examples across Canada that highlight our efforts. See Appendix page 59 for a sampling of our corporately administered donations.

Education
Aligned with our grassroots approach to giving, we focus our educational donations on direct student support that helps individuals achieve their potential. For example:
- The University of New Brunswick’s Forging our Futures Campaign received a major boost, thanks to Scotiabank’s donation. Part of the gift will go to create the Scotiabank International Study Awards at the university, which will support students from both Saint John and Fredericton campuses who participate in study programs abroad.
- A portion will also be earmarked for the Scotiabank Special International Internship at Renaissance College in Fredericton, available to a student who is either disabled or who intends to work with disabled people overseas.
- An appreciation of the benefits of cross-border and cross-cultural learning inspired Scotiabank to make a gift to the University of British Columbia and the Monterrey Institute of Technology University System (Tec de Monterrey) in Monterrey, Mexico, to finance an exchange program between Canadian and Mexican students. Encompassing both academic and housing support, the program encourages students from both countries to travel and share their distinct cultures.
- To help expand specialized talents in international finance, Scotiabank made a major contribution to the University of Toronto’s Joseph L. Rotman School of Management to help fund four $20,000 scholarships for Master of Business Administration students interested in pursuing a career in international finance or financial engineering. The donation was made in the name of former Scotiabank chairman and chief executive officer Peter Godsoe.
- At Red River College – Manitoba’s largest applied learning institute – Scotiabank donated $50,000 to support workshops and seminars at the Centre for Immigrant and International Students, in addition to student scholarships.
- In 2005, Scotiabank became a corporate partner in a Girl Guides of Canada Mentoring Program. The new cross-Canada program pairs experienced leaders with young women to help develop their skills and allow them to contribute to the community around them.

Health
To complement our emphasis on community-based giving, our health-related contributions are concentrated in areas that will have a positive impact on direct patient care, including quality of life-improving services, overall wellness and prevention programs. Here are a few examples:
- To help fast-track research into new treatments and therapies, Scotiabank provided a donation to Neuroscience Canada – a national organization dedicated to diseases, disorders and injuries to the brain and nervous system, such as Alzheimer’s disease, Parkinson’s disease and depression. Our funds will be directed to the innovative Brain Repair Program, which enables crucial collaboration among Canadian researchers from different disciplines and institutions.
- We are helping the Saskatoon City Hospital take a giant step forward in diagnosis and treatment of breast cancer in Saskatchewan through Scotiabank’s $50,000 donation to the province’s first Breast Health Centre. The new, one-stop facility will use mammography, breast biopsies, ultrasounds, MRI and nuclear medicine to diagnose and co-ordinate treatment at the earliest possible stages of the disease.
- Scotiabank is supporting the efforts of the Lighthouse Home in Montreal to serve severely handicapped children with limited life expectancies. Through Scotiabank’s gift of $100,000, Quebec’s first pediatric palliative care and respite...
centre will provide these children with the complex medical treatments they require in a non-hospital setting, plus offer adaptive recreational programs to help them maintain as normal a life as possible during their stay.

• More Winnipeg residents will benefit from the services of the Manitoba Cardiac Institute Reh-Fit Centre as a result of a $50,000 Scotiabank donation. Well known for its expertise and service in cardiac rehabilitation and other chronic diseases, including diabetes, Scotiabank’s contribution will allow the centre to provide health promotion, teaching and other services across the city.

• In Truro, N.S., Colchester Regional Hospital received a significant gift from Scotiabank to replace an outdated facility that was built in the 1960s. As the third-busiest emergency department in the province, the new building will significantly reduce wait times, improve services and help to recruit and retain health care professionals.

Social services
Scotiabank places a strong emphasis on supporting organizations that provide hands-on health, economic and social assistance to families, seniors, children and individuals at the local community level. Here are a few examples:

• Founded by Canadian Jean Vanier in 1964, L’Arche Canada Foundation is an international federation of communities in which people with developmental handicaps can enjoy a richer, fuller life. Scotiabank is proud to be the founding member of a new corporate membership program, Corporate Companions of L’Arche Canada, and our $25,000 donation will help meet the needs of people with disabilities in the 200 L’Arche programs across Canada.

• Scotiabank is helping the largest seniors’ residence in Saint John, N.B., Loch Lomond Villa, offer comprehensive services such as independent and special assisted living, nursing and outreach programs, plus a seniors’ wellness centre. Our $30,000 donation will help the foundation expand its programs and upgrade caregiving equipment.

• Since 1949, the Thames Valley Children’s Centre in London, Ont., has helped children and young adults with disabilities reach their physical, developmental, emotional and social potential. While the centre serves more than 5,500 children annually, the demand is far greater than its capacity, so Scotiabank contributed $100,000 to help the group renovate its building, purchase new technology and extend programs to more children with disabilities such as cerebral palsy and muscular dystrophy.

• With the support of Scotiabank, AboutFace provides information, emotional support and education programs for individuals with facial differences and their families. This national organization works to foster acceptance and understanding of these persons, including those with facial differences present at birth or which developed as a result of illness or trauma. Scotiabank proudly donated $50,000 to support programs and services that help these people contribute to society with dignity and respect.

• Recognizing the frequent helplessness and isolation felt by those affected by autism spectrum disorders, Scotiabank contributed $75,000 to the Provincial Autism Centre in Halifax. Established in 2002, the Resource Centre helps families, educators, health professionals and researchers across the province access quality information about these disorders.

Arts and culture
Our donations to arts and cultural causes aim to create greater opportunities for local community participation in arts activities and funding to support the development of individual artists. Here are a few examples:

• Helping talented young musicians from Canada and abroad reach their full potential is the philosophy behind the National Arts Centre’s Summer Training Institute. Scotiabank’s gift creates full scholarship funding for four promising young Canadians, ranging in age from 15 to 25, to experience three weeks of intensive training in violin, viola, cello, piano or double bass in the institute’s residential training program.

• Scotiabank stepped forward to help promote great Canadian literature by co-sponsoring the Scotiabank Giller Prize. The largest annual prize for fiction in the country, the Giller Prize celebrates the literary accomplishments of Canadian writers and helps raise awareness among Canadian bookbuyers. With Scotiabank’s support, the award has doubled in value to $50,000, with $40,000 going to the winner and $2,500 to each of the four finalists.

• Scotiabank is encouraging artists to express their unique talents through our donation and partnership with the Sobey Art Foundation and the Art Gallery of Nova Scotia. As sole presenting sponsor of the Sobey Art Award national touring exhibition, audiences across Canada will be able to experience first-hand the works of the finalist in the Sobey Art Award.

• The Lieutenant Governor of Nova Scotia’s Arts Award will continue to recognize the most significant artwork by Nova Scotia artists, thanks to financial assistance from Scotiabank. Each year, five masterworks will be identified, displayed and
promoted throughout the province, and the winning artwork will receive an award of $25,000 to both recognize the artist and support his or her future efforts. We will also provide an additional $10,000 annually for award promotion throughout the province.

Our employees in the community

For Scotiabank, active community involvement means much more than writing cheques to charitable organizations. Our employees play a crucial role by donating their time, skills and money – as individuals and teams – to causes that matter to them, their friends, neighbours and customers. Through this hands-on approach, we can make a significant, positive impact at the local level.

We support employee volunteer work by offering two formal employee community programs:

Team Scotia Community Program (TSCP): The Bank matches up to $5,000 raised by teams of two or more Scotiabank employees through their local charitable fundraising activities. In 2005, more than 1,000 fundraising activities received more than $3.7 million from TSCP.

Scotiabank Employee Volunteer Program (SEVP): The Bank donates up to $1,000 to qualifying community-based organizations in which individual employees or Scotiabank retirees have actively volunteered for a minimum of 50 hours per year.

Taking our two employee-based programs together, Scotiabankers dedicated more than 200,000 hours volunteering and fundraising for local community organizations last year.

Here are a few examples of employee activities, many of which received financial support from TSCP and SEVP:

- Team Scotia hit Toronto’s expressways for the June 5 Becel Heart & Stroke Ride for Heart, Canada’s largest one-day charity cycling and rollerblading event. Some 120 Scotiabank Group employees pedaled or skated between five and 75 kilometres, with one employee participant, Scotiabank executive Bob Brooks, single-handedly raising more than $50,000.

- Employees at Montreal’s Côte de Liesse and Lucerne branch banded together to support the Montreal Association for the Blind. Staff organized a used book sale and raised more than $5,000 through the sale and other donations. With matching funds from TSCP, they raised a total of $10,000 for the community group.

- For eight consecutive years, ScotiaMcLeod branch administrators in St. John’s, Nfld., have raised funds to support breast cancer research in the fight to eradicate a disease that affects one in nine Canadian women. Team fundraising, including the sale of pink courage wristbands for their 2005 campaign, added to the $220,000 total raised over the years for provincial and regional breast cancer foundations.

- Fifteen Calgary-area Scotiabankers helped 27 local families establish new lives by assisting in the building of a Habitat for Humanity multi-unit townhouse project. With the Bank’s support, employees from across the city spent the day away from the office, helping to construct the community housing project.

- Scotiabank’s “Change Bandits” – a group of Atlantic Contact Centre employees dressed in cowboy attire – rustled up a healthy donation for the IWK Health Centre’s 4th annual radiothon event last April. By soliciting coin donations from shoppers, they raised more than $4,700, plus a matching grant from TSCP, to help the hospital purchase equipment and fund research into childhood illnesses.

- 120 Vancouver-area Scotiabankers and family members joined the 20th annual Walk with the Dragon walk-a-thon in support of the United Chinese Community Enrichment Services Society (S.U.C.C.E.S.S.), a charity group that connects immigrants and new settlers with the local community. As part of the largest corporate team, Scotiabank raised more than $14,000 for the group, including matching funds from TSCP.

- The Winnipegosis (Man.) Figure Skating Club received year-round support from Scotiabank Customer Service Representative Rita Harrison, who volunteers as club treasurer. In recognition of Rita’s work, SEVP provided the club with a $1,000 donation to build a much-needed storage facility.

- Since 2003, Scotiabank has been involved with the BoardMatch Leaders program, an initiative by Altuvest Charitable Services, which recruits corporate executives to volunteer their leadership skills and governance expertise on charitable sector boards. To date, 42 Scotiabank executives have been involved in the program, registering, training or volunteering their time on boards.

Going forward

Scotiabank has set a number of objectives to enhance our level of community involvement, and we will report our progress through our annual corporate social responsibility report. We will:

- maintain our respected status as an Imagine Caring Company by continuing to donate at least 1% of domestic pre-tax profits;

- continue to focus our philanthropy on community-based activities with employee participation; and

- provide support to active employee involvement through the Scotia Employee Volunteer Program and Team Scotia Community Program.